

**NOVEMBER 2024** 

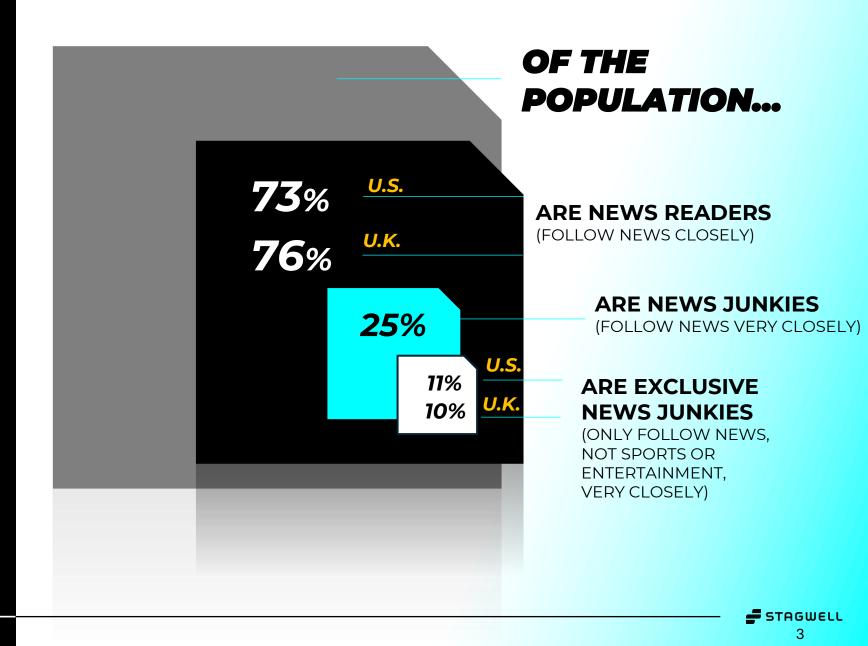


### **OUR ESTEEMED PARTNERS**



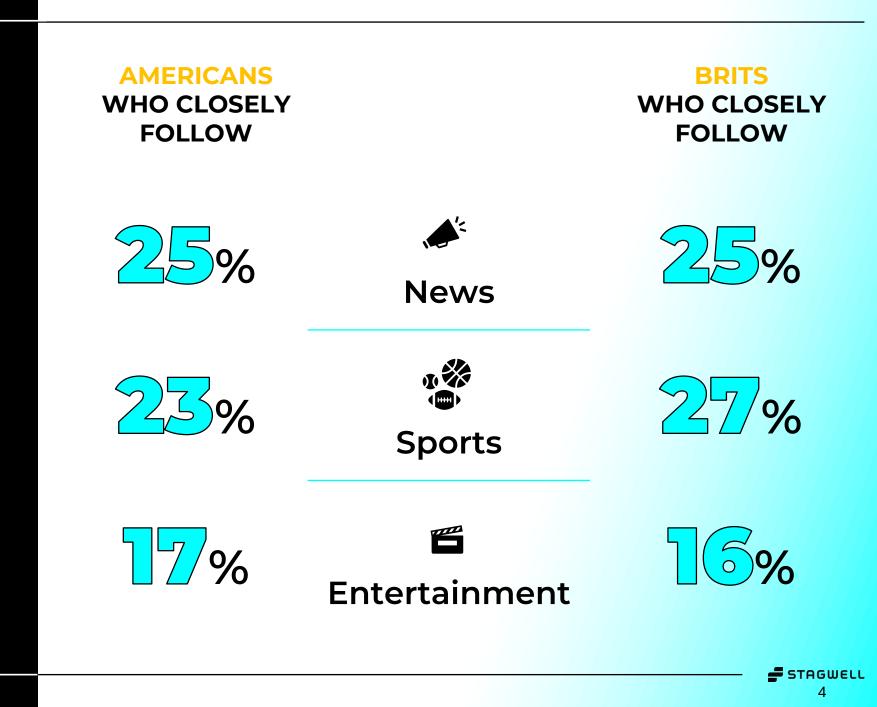
25%

OF AMERICANS AND BRITS ARE NEWS JUNKIES



## THERE ARE MORE

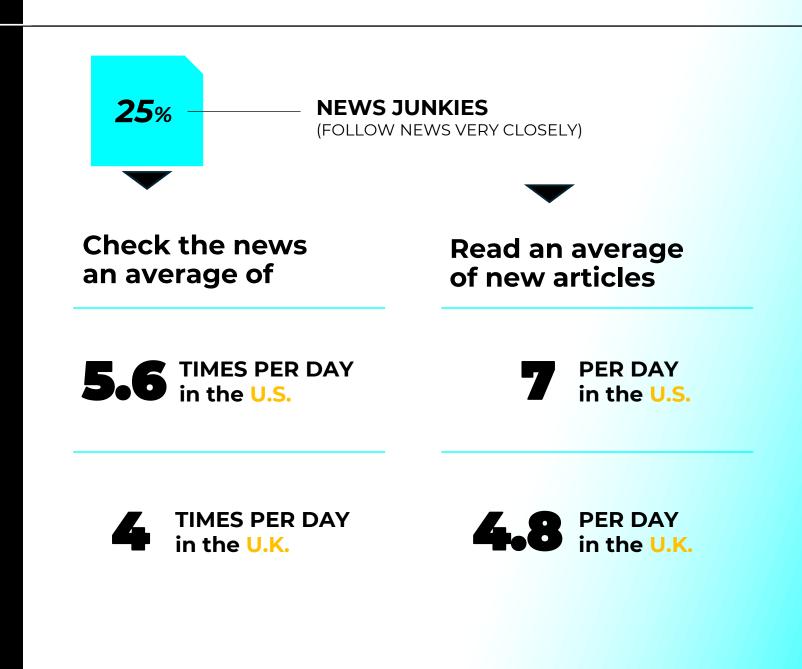
NEWS JUNKIES THAN ANYTHING ELSE



**FUTURE OF NEWS** 

NEWS JUNKIES

ARE VALUABLE AUDIENCES



**STAGWELL** 

### NEWS JUNKIES

### ARE VALUABLE AUDIENCES

| NEWS :<br>U.S. | JUNKIES ARE PRIMARILY | MORE THAI<br>THE GEN. P |
|----------------|-----------------------|-------------------------|
| 64%            | GEN X+                | <b>58</b> %             |
| <b>51</b> %    | COLLEGE GRADS+        | 38%                     |
| <b>46</b> %    | FULL TIME EMPLOYED    | 40%                     |
| <b>37</b> %    | \$100K+ EARNERS       | 28%                     |

U.K.

| 75%         | BELIEVE THE MEDIA THEY CONSUME<br>REFLECTS THEIR LIFESTYLE AND VALUES | <b>65</b> % |
|-------------|-----------------------------------------------------------------------|-------------|
| <b>67</b> % | GENX+                                                                 | <b>59</b> % |
| <b>45</b> % | FULL TIME EMPLOYED                                                    | <b>40</b> % |
| <b>44</b> % | UNIVERSITY GRADS+                                                     | 35%         |
| <b>42</b> % | HAVE 20% OR MORE OF THEIR<br>SALARY AS DISPOSABLE INCOME              | 31%         |
| <b>32</b> % | 50K+ EARNERS                                                          | 25%         |

MORE THAN THE GEN. POPULATION

> STAGWELL 6

### **KEY DATA POINTS**

Ads adjacent to "not brand safe" stories performed on par with ads next to the "brand safe" articles.

AVERAGE BRAND REPUTATIONAL METRICS

**'Not** Brand Safe' Content U.S.



8 Metric Average Trump, Middle East, Crime, Biden, Inflation

'Brand Safe' Content



8 Metric Average

Business, Sports, Entertainment

U.K.



8 Metric Average

Middle East, Crime, Farage, Starmer, Inflation



8 Metric Average Business, Sports, Entertainment



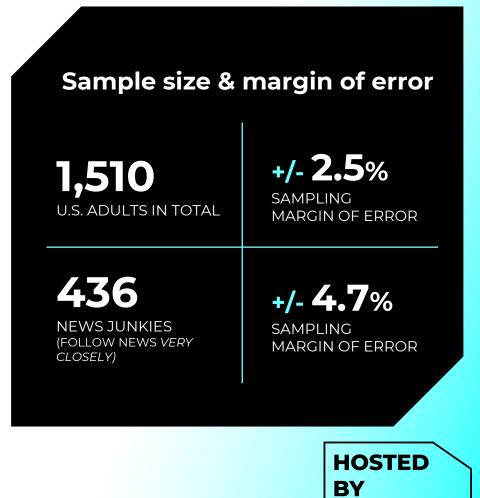
# NEWS IS HIGHLY EFFECTIVE AND EFFICIENT

- > It is safe for brands to advertise adjacent to news content, **regardless of topic.**
- Ads placed adjacent to stories covering politics or gun shootings
  perform as effectively as ads placed next to a positive business story,
  on par with sports and entertainment.
- > No brand safety issues among key demographic groups for advertisers, including Gen Z, moms, high earners and college-educated adults.



### **TODAY: POST-ELECTION STUDY** AND ITS OBJECTIVE

- In continuation of its Future of News Initiative, Stagwell and HarrisX conducted a flash poll of U.S. adults to bring fresh insights into how Americans view the news media, their concerns, and who they trust.
- This survey was conducted online within the United States from 11-12 November, 2024 among 1,510 adults via the HarrisX Overnight Poll. Respondents for the HarrisX Overnight Poll are recruited through opt-in, web-panel recruitment sampling. Recruitment occurs though a broad variety of professional, validated respondent panels to expand the sampling frame as wide as possible and minimize the impact of any given panel on recruiting methods.
- > The results reflect a nationally representative sample of U.S. adults. Results were weighted for age, gender, region, race/ethnicity, party ID, and income where necessary to align them with their actual proportions in the population. The margin of error for the total sample is +/- 2.5 percentage points.



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## AMERICANS SAY

Advertising on news media boosts brand image: it is necessary, important and positive U.S. NEWS ADULTS JUNKIES

77%

**78**%

Say companies *should* advertise on news media

65%

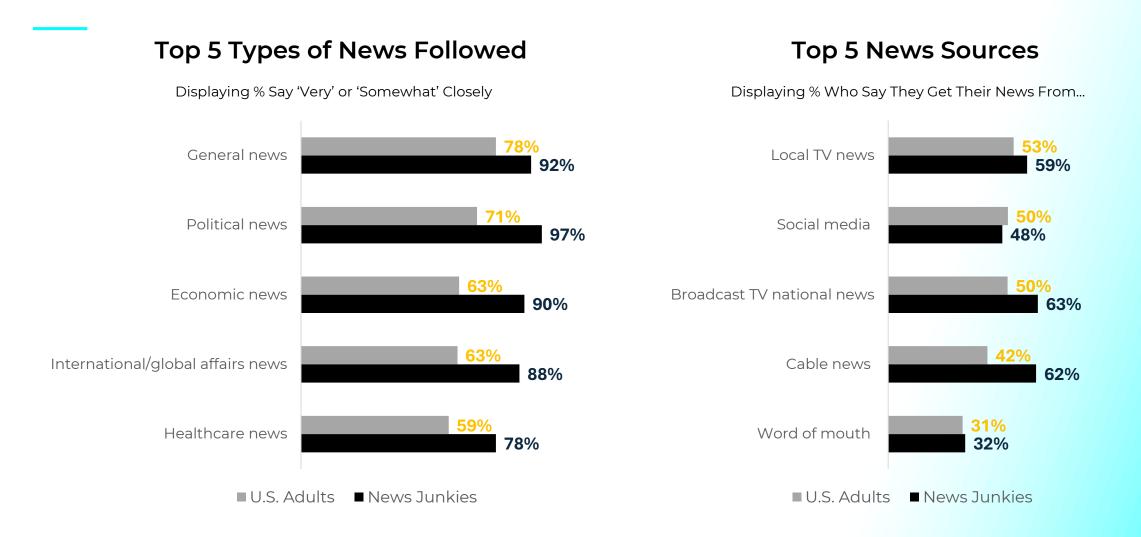
**72**%

Say it's *important* for companies to advertise in the news



Have a more *positive* impression of companies that advertise on news

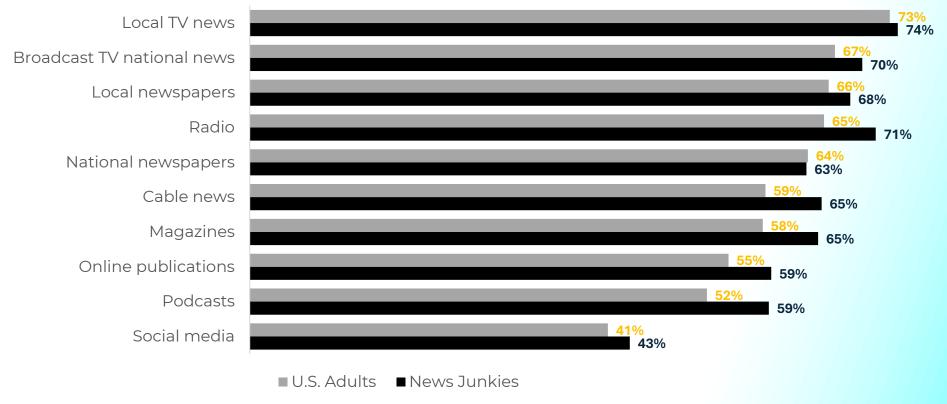
#### AMERICANS FAVOR TV FOR NEWS, PRIORITIZING POLITICS AND ECONOMICS; ALMOST ALL NEWS JUNKIES FOLLOW POLITICAL NEWS



HOSTED BY

#### LOCAL AND BROADCAST TV, NEWSPAPERS, AND RADIO ARE THE TOP TRUSTED NEWS SOURCES

Trustworthiness of News Media Sources in Delivering Accurate News & Information



Displaying % Say 'Very' or 'Somewhat' Trustworthy

Base: U.S. Adults (n=1,510), News Junkies (n=436)

**QNEWSIOr:** How trustworthy or untrustworthy do you feel the following news media sources are in delivering accurate news and information?

#### MOST AMERICANS SAY INCREASED YOUTH ENGAGEMENT WITH NEWS IS IMPORTANT, ESPECIALLY AMONG NEWS JUNKIES

% say it's important for younger generations to watch the news <u>MORE</u> than they currently do

**U.S. Adults** 



Say more, 19% say less, 25% about the same **News Junkies** 

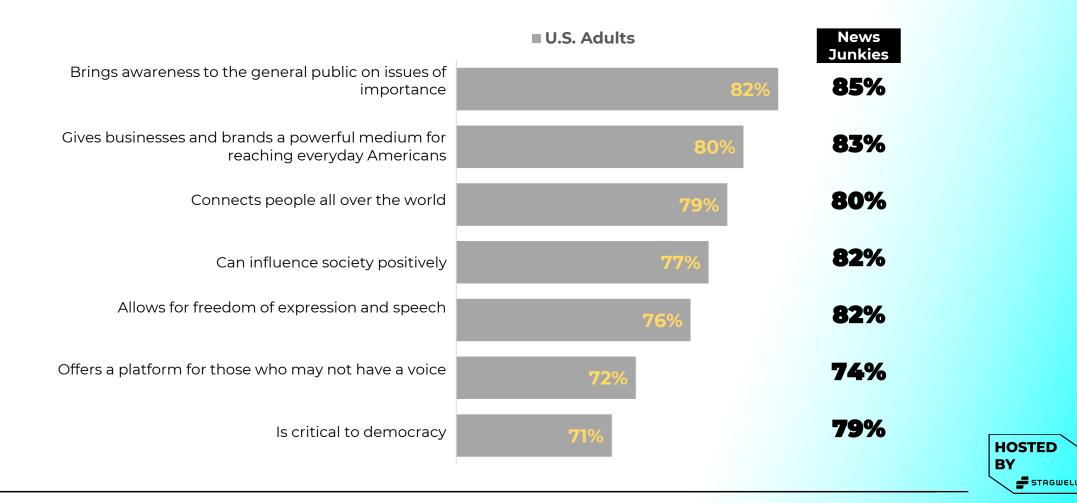


Say more, 9% say less, 19% about the same



#### AMERICANS AGREE NEWS MEDIA IS A VITAL PLATFORM FOR BRANDS, CONNECTION, AND UPHOLDING DEMOCRACY

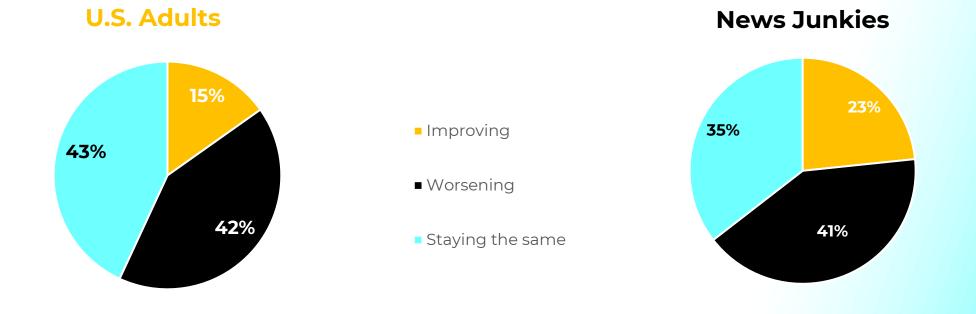
Top Statements Americans Agree With About News Media



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#### TRUST IN NEWS IS STAGNANT OR DECLINING; 42% SAY IT'S WORSENING, 43% SEE NO IMPROVEMENT. JUST UNDER ONE-QUARTER OF NEWS JUNKIES SAY IT'S IMPROVING

Is Your Trust in News Media Improving, Worsening, or Staying the Same...



**Base:** U.S. Adults (n=1,510), News Junkies (n=436) **QNEWA3:** Would you say your trust in the news media is improving, worsening, or staying the same?



#### TRUST IN NEWS MEDIA IS UNDERMINED BY MISINFORMATION, BLURRED LINES BETWEEN NEWS AND OPINION AND SENSATIONALISM

Issues Impacting Trust in News Media





Base: U.S. Adults (n=1,510), News Junkies (n=436) QNEWS11. Which of the following, if any, are the main issues that impact your trust in the news media today?

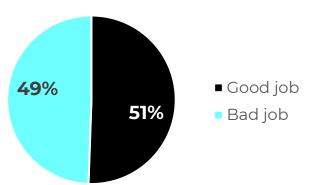


#### AMERICANS ARE DIVIDED ON NEWS MEDIA'S RANGE OF PERSPECTIVES, WITH A PARTISAN SPLIT ON THE FAIRNESS OF ITS REPRESENTATIVENESS

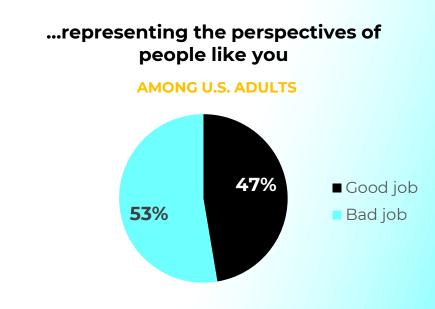
% Does the News Media Do a Good / Bad Job of...

### ...covering a wide range of perspectives in its reporting





|          | News<br>Enthusiasts | Republicans | Democrats   | Independents |
|----------|---------------------|-------------|-------------|--------------|
| Good job | 55%                 | 37%         | <b>68</b> % | 46%          |
| Bad job  | 45%                 | <b>63</b> % | 32%         | <b>54</b> %  |

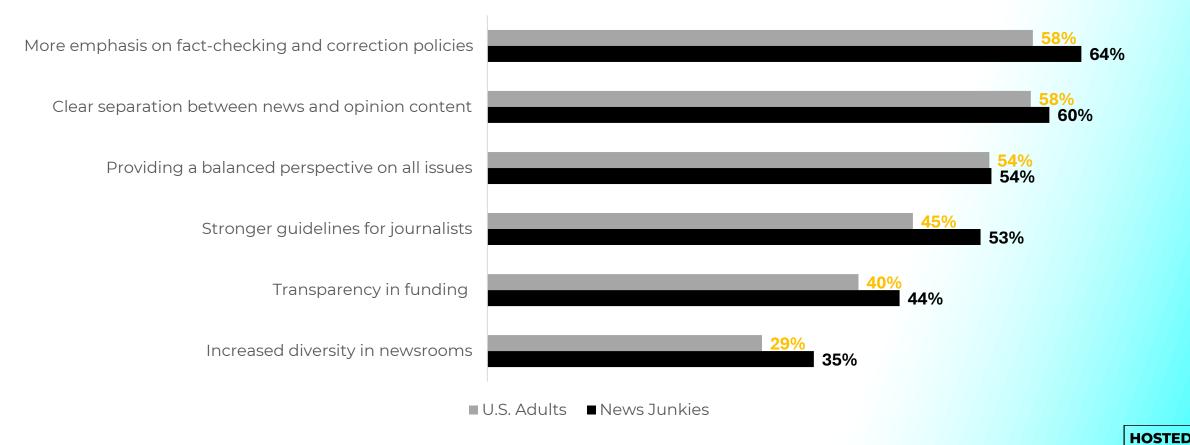


|          | News<br>Enthusiasts | Republicans | Democrats   | Independents |
|----------|---------------------|-------------|-------------|--------------|
| Good job | <b>56</b> %         | 37%         | <b>62</b> % | 43%          |
| Bad job  | 44%                 | <b>63</b> % | 38%         | <b>57%</b>   |



#### TO BUILD TRUST, AMERICANS WANT FACT-CHECKING, CLEAR SEPARATION BETWEEN NEWS AND OPINION, AND BALANCED COVERAGE





Base: U.S. Adults (n=1,510), News Junkies (n=436) QNEWS12. Which of the following changes, if any, would help increase your trust in the news media?

BY

# WHAT'S NEXT FOR THE FUTURE OF NEWS

After a breakthrough launch year – we are continuing the Future of News initiative by driving results to push the business world to reinvest in news, ensuring a vibrant free press for years to come.

#### HOW WE'RE EXPANDING

Building a first-of-its-kind client council with businesses committed to advertising in news

Expanding to new geographies: APAC and MENA

Broadening our base of research to further understand news readers







